



# HOW TO PARTICIPATE IN FP7

**All you must know to prepare a proposal**

**Paul JAMET**

**Ministry in charge of Higher Education and Research**

**French NCP co-ordinator**

[paul.jamet@recherche.gouv.fr](mailto:paul.jamet@recherche.gouv.fr)



## 1 - How to participate in FP7

### Contents :

- General overview – How it works at EU level?
- FP7: context, architecture, implementation and rules of participation
- International cooperation in FP7?
- Selecting the relevant strategy to participate?
- What is an EU project?
- The information package - key documents
  - **Calls for proposals**
  - **FP7 Work Programmes**
  - **Guide for applicants**
- Structure of a proposal – Part A and Part B
- Preparing and managing a European research project
- Find partners
- Promote your research activities
- Staying up-to-date

## 1 - How to participate in FP7

### How it works at EU level?

**EU-Bodies** managed by the EC

**Advisory Groups**

**CREST**

**Programme  
Committees**

**National Contact  
Points (NCPs)**

### Activities

**Expertise**

**Strategy & Policy**

**Management of  
Specific Programmes**

**Informing, awareness raising  
Advising, assisting and training  
Signposting**

**MS/AS Participation**

**Experts**

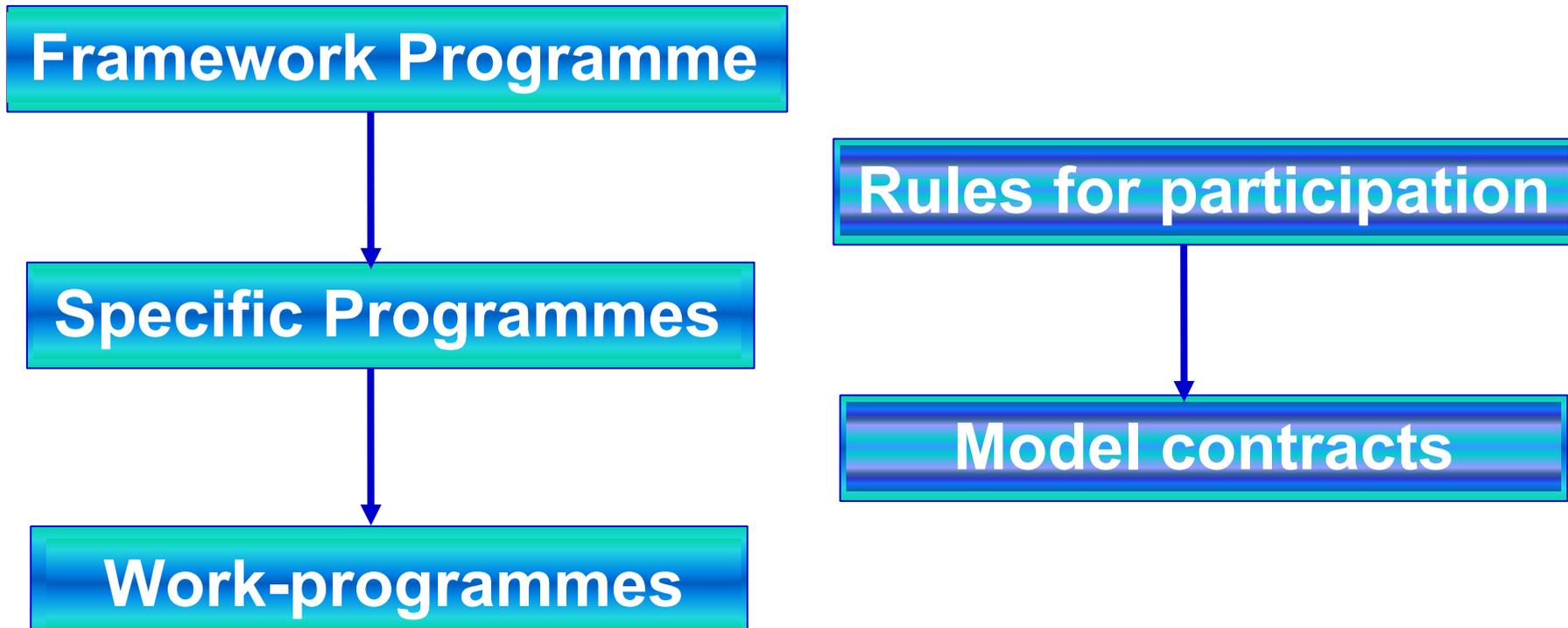
**Governmental  
Delegates**

**Governmental  
representatives**

**NCP  
System**



# Hierarchy of Legal Documents Establishing a FP

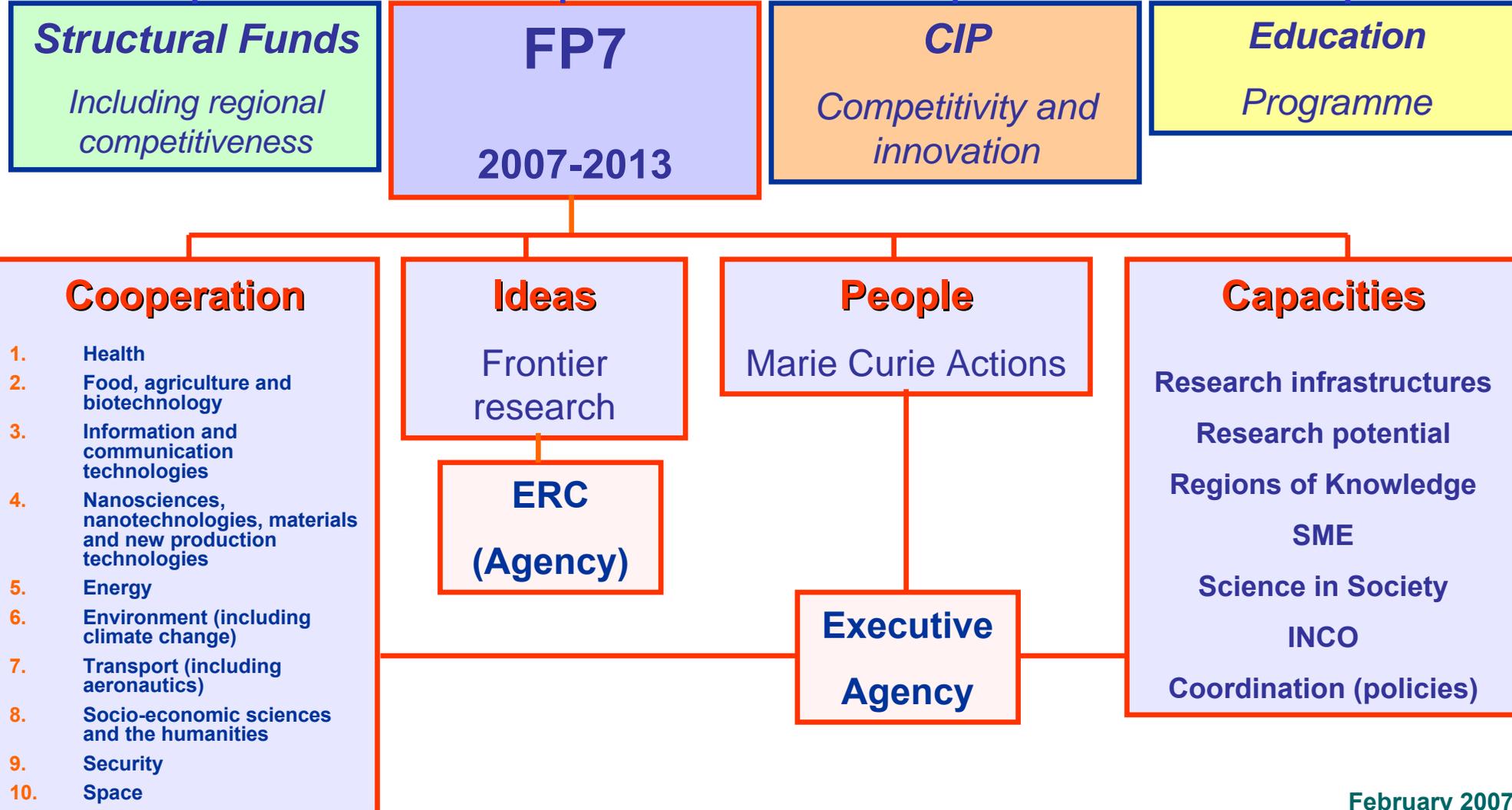


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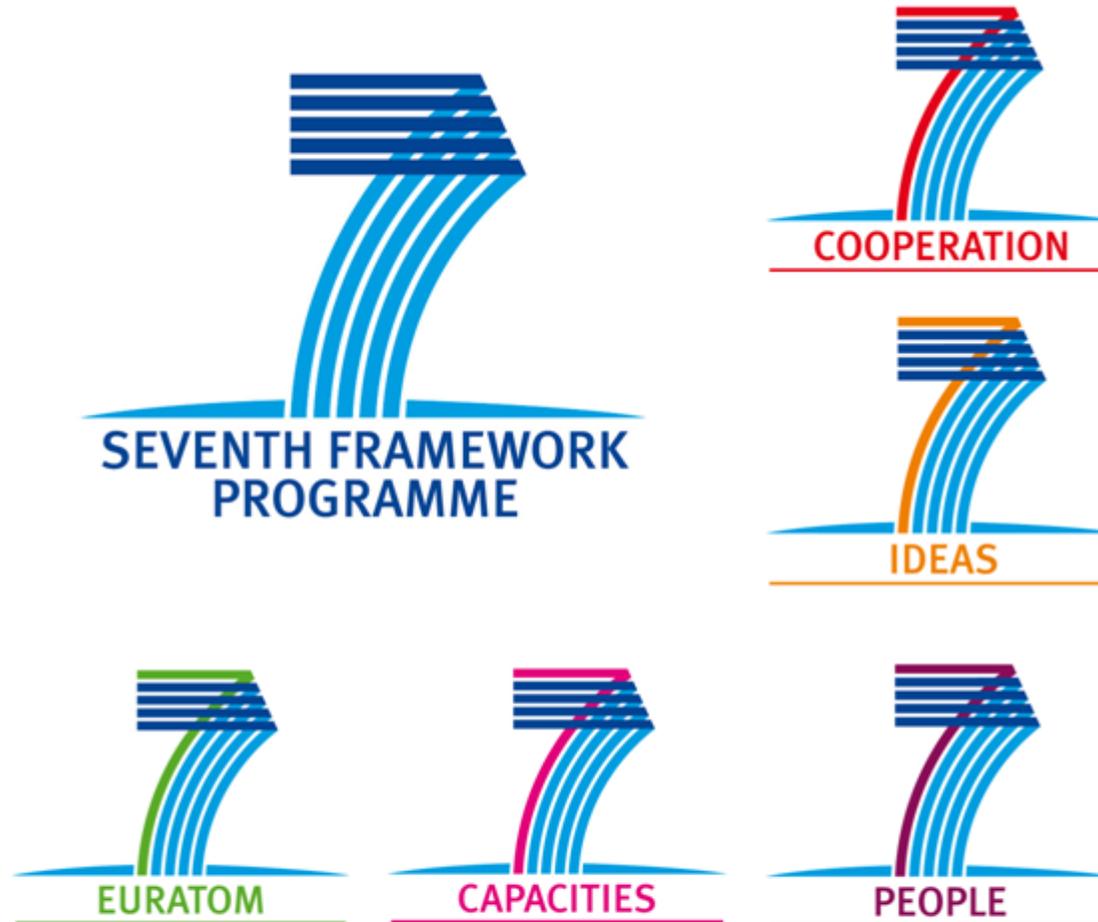
### Overview of

Action plan « Knowledge society »



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# International Cooperation in FP7 - Principles

- I. Mix of cooperation and competition**
- II. Mutual benefit and interest**
- III. Critical and specific need**



# International Cooperation

## Third Countries:

- Industrialised countries +
- Associated countries +
- International Cooperation Partner Countries:
  - **EU neighbouring Countries:**
    - Mediterranean partner Countries,
    - Western Balkans,
    - Eastern European (Ukraine) and
    - Central Asian countries
  - **Developing countries:** ACP, ASIA, Latin America
  - **Emerging economies:** e.g. China, India, Brazil, **Russia**, South Africa

## 1 - How to participate in FP7

# Selecting the relevant strategy for FP7

Who are your key partners in EU?





# What is a European project <sup>(1)</sup>

## What is a project?

A project is a **unique set of coordinated activities**, with definite starting and finishing points, undertaken by an individual or organization **to meet specific objectives** within **defined time, cost and performance parameters**. *From ISO 10006.*

## What is an EC project?

- ❑ **Partnership**; partners will depend of each other, jointly responsible
- ❑ **Foreigners** with different cultures



## What is a European project <sup>(2)</sup>

- **A European project is**
  - a joint project
  - from partners established in different countries
  
- It is always initiated by an organisation or a small group of persons
  
- But finally the initial project is enriched by other partners and the final project differs from the initial one
  
- The final project must be endorsed by all partners



## Who are stakeholders?

- European Commission: EC is a stakeholder, the SO (scientific Officer) must be associated to successful projects;
- Industries, both big Companies (exploration) and SMEs (closer to the market)
- Universities and Research Institutions
- Citizens

## Roles and responsibilities

- **Coordinator** (Project manager): project direction, cost control, EC contact (reporting)
- **WP Leaders**: deliver work package results, reporting
- **Participants (Contractors)**: deliver participants contribution
- **Administrative**: deliver cost statements

# The information package - Key documents

For each call, a set of documents is available:

- Text of the call (published in Official Journal of the EU)
- Call fiche (part of the 2007 Work Programme)
- **Work programme** (including General introduction & General annexes)
- **Guide for applicants**: one per call and funding scheme
- Guidelines on Proposal Evaluation and Selection Procedures (soon!)
- Handbook on evaluation and selection of proposals (soon!)

➔ **Read carefully all the documents**



# Calls for proposals

- Announced in the Official Journal
- Call 'fiches' published on CORDIS
- Set out details of:
  - Call budget, opening and closing dates
  - Topics and funding schemes
  - Eligibility and evaluation criteria (and any deviation from the norms)
  - Indicative evaluation and contractual timetable
- NB All call fiches for that year are included in the work programme



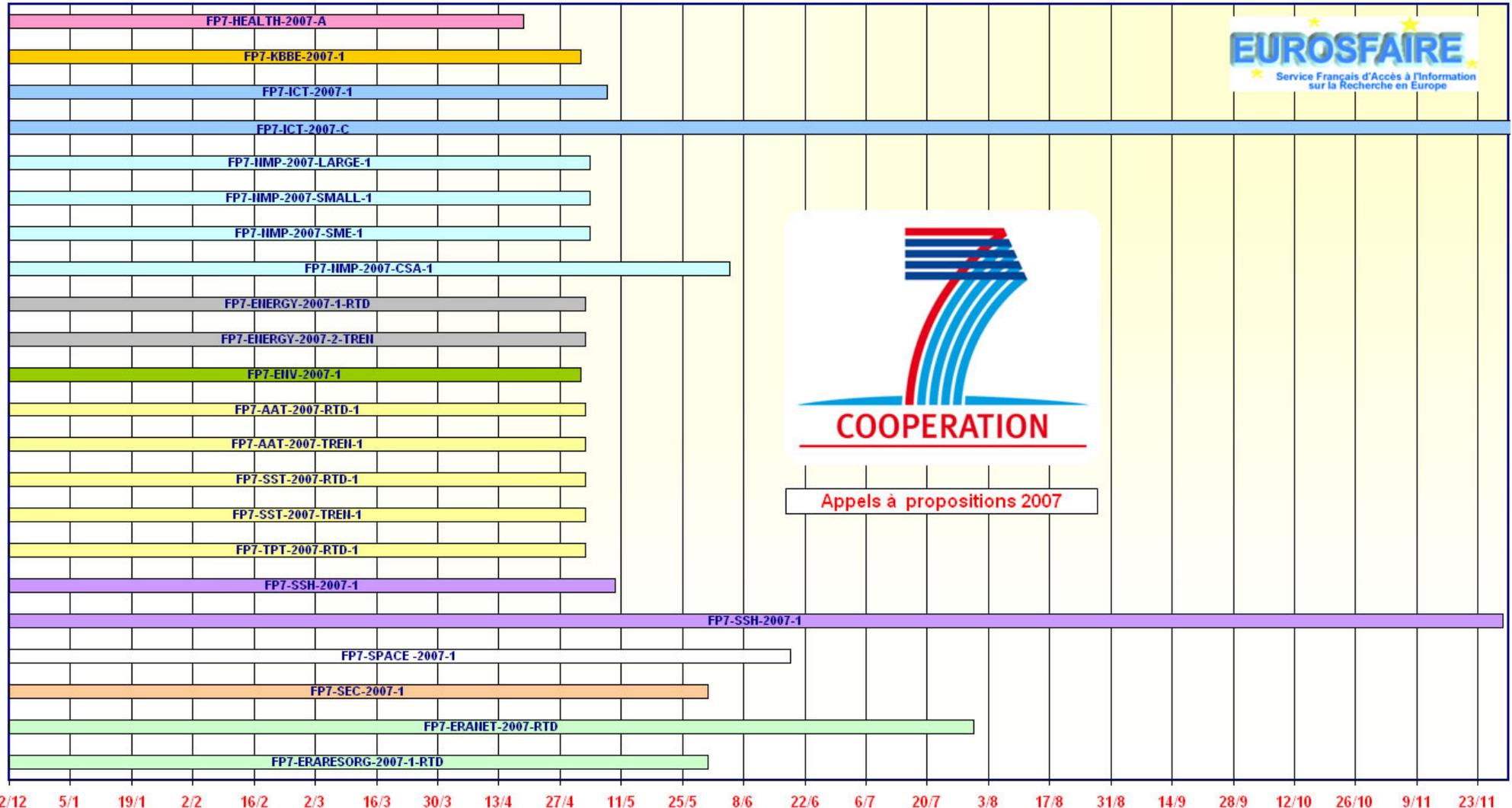
# Calls for proposals

- **42 calls** published on 22 December 2007, see **CORDIS** for more information:
  - ➔ <http://cordis.europa.eu/fp7/dc/index.cfm>
- **Calls sorted by call identifier and by Specific Programme**



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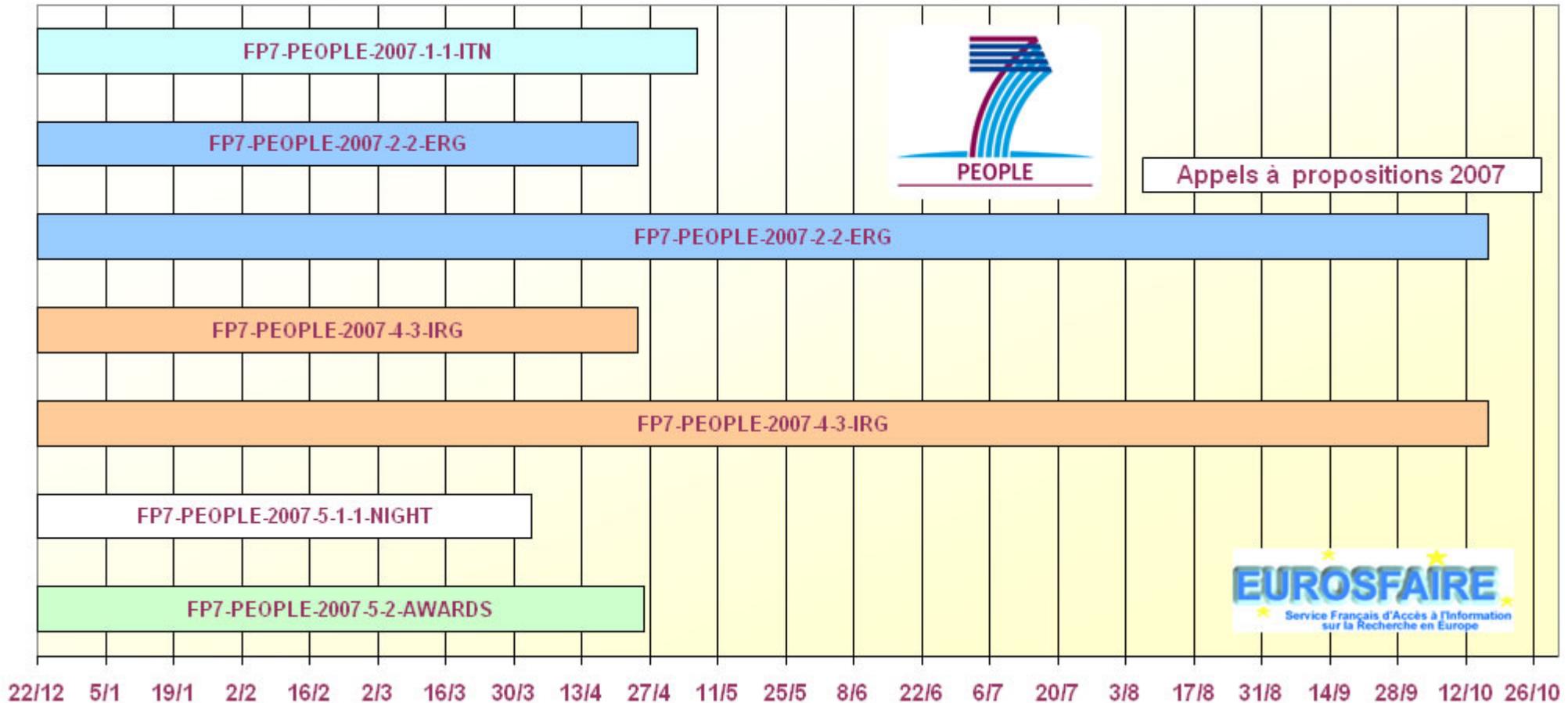
# Calls for proposals 2007





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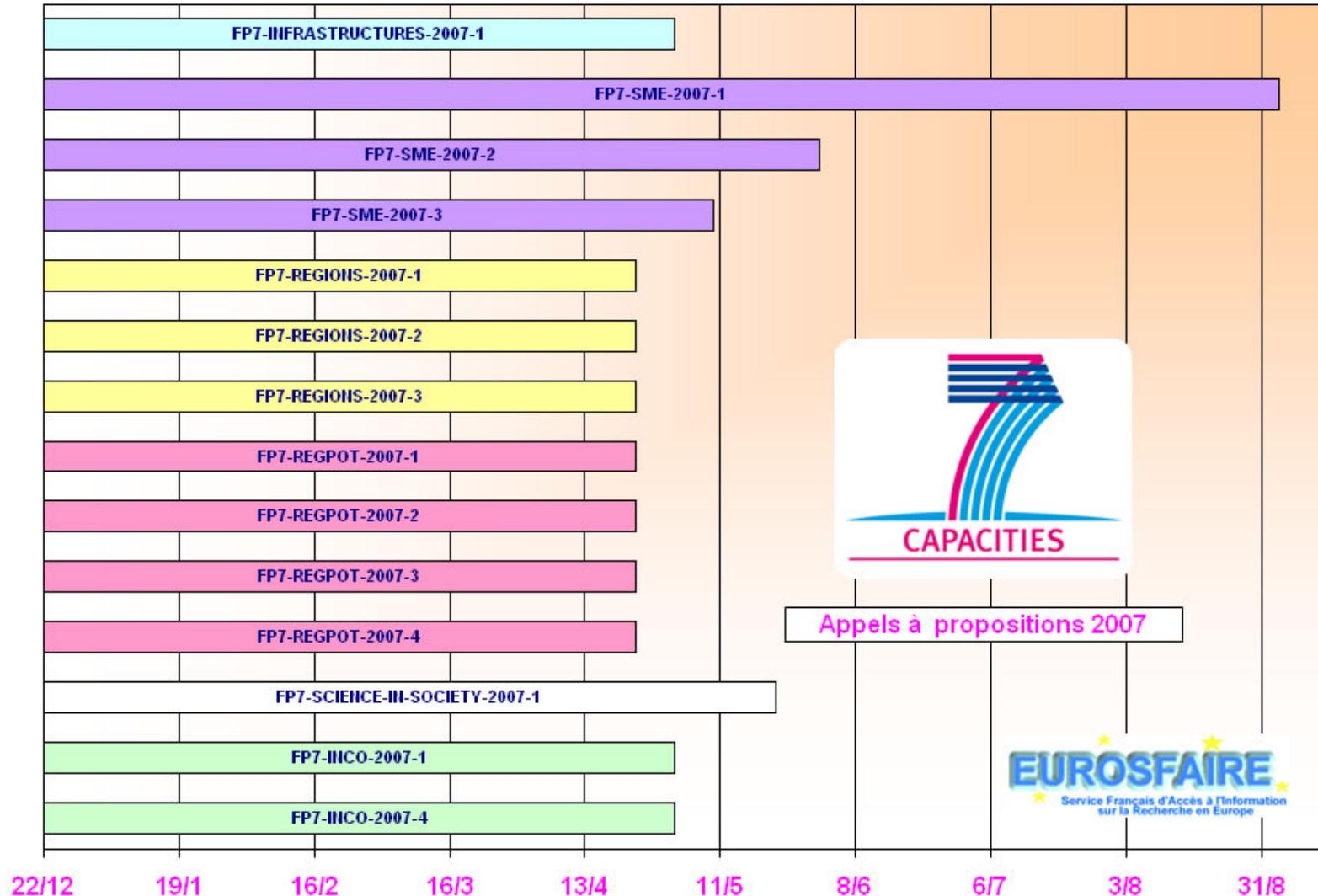
# Calls for proposals 2007





## 1 - How to participate in FP7

# Calls for proposals 2007





# FP7 Work Programmes

- The key reference document
- Annual overview of the all activities relating to that part of the Framework Programme
- Contains details of the implementation of the calls for proposals
- Contains the 'call fiche' – details of all calls for proposals to be published in the calendar year

## 1 - How to participate in FP7

### FP7 Cooperation Work Programme: Theme 3 – Information and Communication Technologies

#### Call Fiche

##### Call title: ICT Call 1

- Call identifier: FP7-ICT-2007-1
- Date of publication: 22 December 2006<sup>1</sup>
- Closure date: May 8, 2007, at 17:00, Brussels local time<sup>2</sup>
- Indicative budget: 1019 M€
- Topics called:

Challenge	Objectives	Funding schemes <sup>3</sup>
<b>Challenge 1: Pervasive and Trusted Network and Service Infrastructures</b>	ICT-2007.1.1 The network of the future	CP, NoE, CSA
	ICT-2007.1.2 Service and software architectures, infrastructures and engineering	CP, NoE, CSA
	ICT-2007.1.3 ICT in support of the networked enterprise	CP, CSA
	ICT-2007.1.4 Secure, dependable and trusted infrastructures	CP, NoE, CSA
	ICT-2007.1.5 Networked media	CP, NoE, CSA
<b>Challenge 2: Cognitive systems, interaction, robotics</b>	ICT-2007.2.1 Cognitive systems, interaction, robotics	CP, NoE, CSA (CA only)
<b>Challenge 3: Components, systems, engineering</b>	ICT-2007.3.1 Next generation nanoelectronics components and electronics integration	CP, NoE, CSA
	ICT-2007.3.2 Organic and large-area electronics and display systems	CP, NoE, CSA
	ICT-2007.3.3 Embedded systems design	CP (STREP only), NoE, CSA
	ICT-2007.3.4 Computing systems	CP (STREP only), NoE
<b>Challenge 4: Digital libraries and content</b>	ICT-2007.4.1 Digital libraries and technology-enhanced	CP, NoE, CSA

<sup>1</sup> The Director-General responsible for the call may publish it up to one month prior to or after the envisaged date of publication.

<sup>2</sup> At the time of the publication of the call, the Director-General responsible may delay this deadline by up to two months

<sup>3</sup> Each proposal must indicate the type of funding scheme used (IP or STREP for CP, where applicable; CA or SA for CSA, where applicable – see Appendix 2)

	learning	
	ICT-2007.4.2 Intelligent content and semantics	CP, NoE, CSA
<b>Challenge 5: Towards sustainable and personalised healthcare</b>	ICT-2007.5.1 Personal health systems for monitoring and point-of-care diagnostics	CP (IP only), CSA
	ICT-2007.5.2 Advanced ICT for risk assessment and patient safety	CP, CSA
<b>Challenge 6: ICT for mobility, environmental sustainability and energy</b>	ICT-2007.6.1 ICT for the intelligent vehicles and mobility services	CP, CSA
<b>Challenge 7: ICT for independent living and inclusion</b>	ICT-2007.7.1 ICT and ageing	CP, CSA
<b>Future and emerging technologies</b>	ICT-2007.8.1 Nano-scale ICT devices and systems	CP, CSA (CA only)
	ICT-2007.8.2 Pervasive adaptation	CP, CSA (CA only)
	ICT-2007.8.3 Bio-ICT convergence	CP, CSA (CA only)
<b>Horizontal support actions</b>	ICT-2007.9.1 International-cooperation	CSA

- Evaluation procedure:
  - A one-stage submission procedure will be followed.
  - The general eligibility criteria as well as evaluation criteria and sub-criteria (including weights and thresholds) for the different funding schemes are set out in Annex 2 to this work programme.
- Indicative evaluation and contractual timetable: It is expected that the contract negotiations for the shortlisted proposals will start as of June/ July 2007.
- Consortia agreements: Participants in all actions resulting from this call are required to conclude a consortium agreement.
- Particular requirements for participation, evaluation and implementation: See Appendix 1
- The forms of grant which will be offered are specified in Annex 3 to the Cooperation work programme.



# FP7 Work Programmes

- **Annual document**
- **One single timetable for publication of all annual work programme texts**
- **Structure:**
  - ✓ **General Introduction**
  - ✓ **Chapters – for Themes/Parts**
  - ✓ **Annexes – ICPC, Evaluation Criteria, Forms of the Grant/Reimbursement Rates**
  - ✓ **Cooperation WP – Annex on General Activities (CORDIS, ERA-NET, Eureka, RSFF)**



# FP7 Work Programmes

- Provides further details of the topics
- Expected impact statements at the level of the topic or research area
- Details of funding scheme(s) to be used
- Call 'fiche' – the official announcement of the call
- Any specific eligibility or evaluation criteria
- Grants to named recipients, calls for tender
- Information on future topics – as basis for future consultations



# 2007 Work Programmes

- All work programmes currently provisional
- Will be confirmed in February
- No information on 2008 budget currently included
- Subsequent to publication of Commission budget for 2008, work programmes will be republished including 2008 budget figures



# Guide for applicants

- First section completely generic
  - General principles, basic rules, how to apply
- Written with newcomers in mind
  - Includes a glossary
- All call-specific information is found together in annex
  - No need to hunt around for important details
- Includes the **evaluation criteria and procedure**
  - Formerly ‘guidance notes for evaluators’

# NIS-NEST Information days on FP7



## 1 - How to participate in FP7



Information and Communications Technologies  
Guide for Applicants

Call FP7-ICT-2007-1  
Small/medium-scale focused research projects (STREPs)

### Contents

## GUIDE FOR APPLICANTS

*Information and Communication Technologies  
ICT*

Funding scheme: Collaborative projects  
*Small and medium-scale focused research projects  
(STREPs)*

**FP7-ICT-2007-1**

1. GETTING STARTED.....	1
2. ABOUT THE FUNDING SCHEME .....	1
2.1 GENERAL.....	1
2.2 SMALL AND MEDIUM-SCALE FOCUSED RESEARCH PROJECTS (STREPs).....	5
3. HOW TO APPLY.....	6
3.1. TURNING YOUR IDEA INTO AN EFFECTIVE PROPOSAL.....	6
3.2. PROPOSAL SUBMISSION.....	9
4. CHECK LIST .....	12
4.1. PREPARING YOUR PROPOSAL .....	12
4.2. FINAL CHECKS BEFORE SUBMISSION .....	13
4.3. THE DEADLINE: VERY IMPORTANT!.....	13
5. WHAT HAPPENS NEXT .....	13
GLOSSARY.....	16
ANNEXES .....	22
Annex 1: Timetable and specific information for this call.....	23
Annex 2: Evaluation criteria and procedures to be applied to STREP proposals in this call .....	25
Annex 3: Instructions for completing Part A of the proposal.....	30
Annex 4: Instructions for drafting part B of the proposal .....	38
Annex 5: Ethical Guidelines for undertaking ICT research in FP7.....	49
Annex 6: Pre-proposal check form .....	52

Further copies of this Guide, together with all information related to this Call for Proposals, can be downloaded via  
[http://cordis.europa.eu/fp7/ict/participating/home\\_en.html](http://cordis.europa.eu/fp7/ict/participating/home_en.html)



## 1 - How to participate in FP7

# Structure of a proposal <sup>(1)</sup>

**Part A:** In part A you will be asked for certain administrative details that will be used in the evaluation and further processing of your proposal. Part A forms an integral part of your proposal. Section A1 gives a snapshot of your proposal, section A2 concerns you and your organisation, while section A3 deals with money matters :

- Section **A1**: Summary
- Section **A2**: Participants (a form per participant)
- Section **A3**: Budget

**Part B:** Scientific work and project management

- Section **1**: Scientific and/or technical quality, relevant to the topics addressed by the call
- Section **2**: Implementation
- Section **3**: Impact
- Section **4**: Ethical Issues



## 1 - How to participate in FP7

# Structure of a proposal (2)

### Part A: Please note:

- The coordinator fills in the section A1 and section A3.
- The participants (including the coordinator) each fill in section A2.
- Subcontractors are not required to fill in section A2 and should not be listed separately in section A3.

### When you complete part A, please make sure that:

- *Numbers are always rounded to the nearest whole number*
- *All costs are given in € (not thousands €), and must exclude VAT (value added tax).*



## Good management is crucial

The Commission lays great emphasis on the quality of management.

### The proposal must set out definitively:

- what each member of the consortium will do (no overlapping).
- how they will work together effectively (exchanges).
- how the various work packages relate to each other (charts).
- that the consortium has the skills and each activity has been properly resourced.
- Deliverables and milestones must be clearly identified in each workpackages



# What is project management? Overview

## Four basic elements:

### **1 - Project scope**

Project size, objectives

### **2 - Ressources**

People, equipment, material

### **3 – Time and schedule**

Task durations, dependencies, critical path, timeline

### **4 – Money and reporting**

Costs, contingencies, meetings and reporting



# What is project management? Overview

## Managing the project scope

- **Define objectives:** what the project is suppose to accomplish?
- **Decide research strategy:** how the objectives will be achieved?
- Define scope in terms of **deliverables**
- Then, associate the project scope with a **budget**, other ressources (Partnership) and a **timeline**.



# What is project management? Overview

## Managing Resources: People, Equipment, and Material

### ▪ **People**

Efforts per partners, (and subcontractants); right people and right skills/competencies

### ▪ **Equipment**

Usage and access to equipments (subcontracting?)

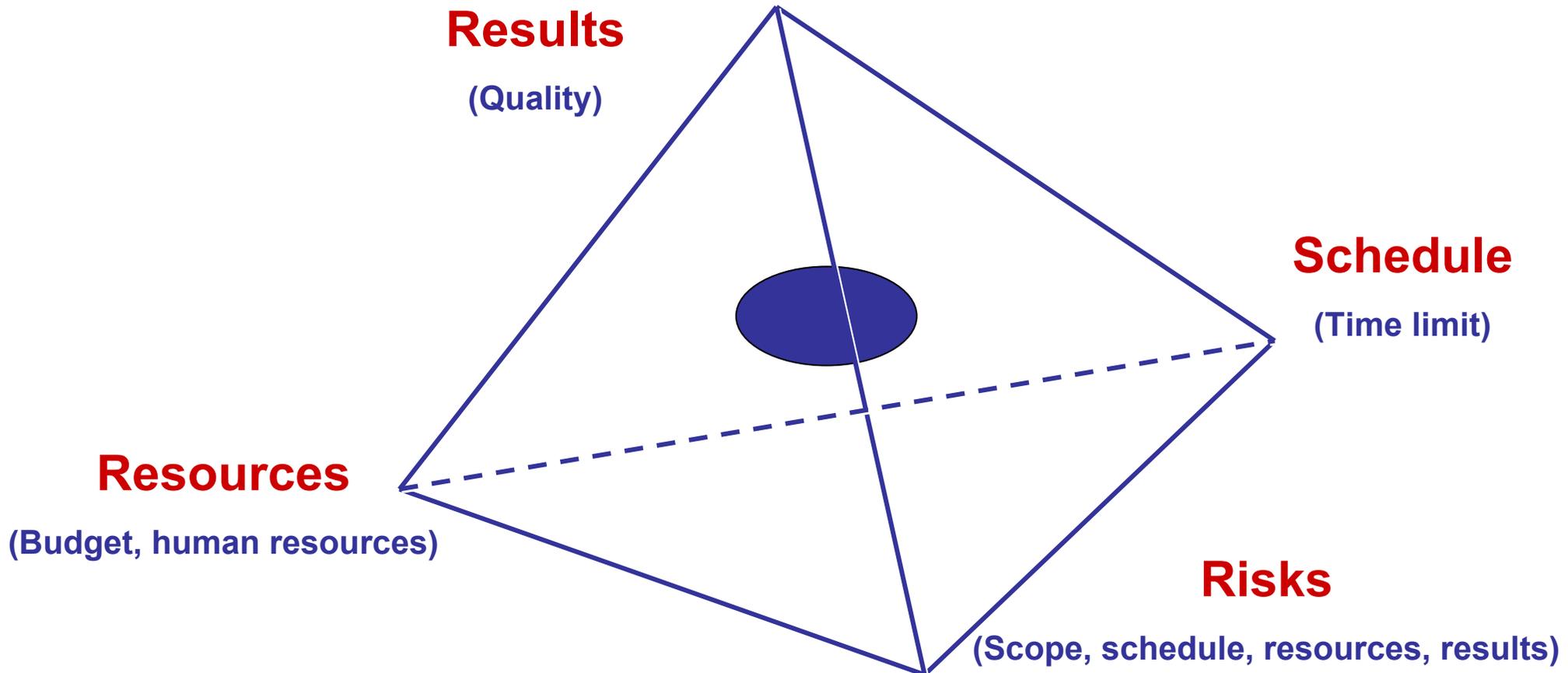
### ▪ **Material**

Follow expenses; Is it needed?



## Four constraints of a project:

Achieving specific results within a time limit, within a budget & managing risks





# What is project management? Overview

## Managing Time and Schedule:

- **Tasks**

Duration, resources, dependencies

- **Schedule**

Tasks, before a task, after a task

- **Critical Path**

Changeable, often multiple (see risk analysis)

See **PERT** and **GANTT Charts**

# What is project management? Overview

## Communication management:

### Promote effective communications between the :

- Project members (coordinators/WP leaders/Participants) and
- Project team members and :
  - Project officer (make the Commission a friend!)
  - Key stakeholders,
  - Scientists,
  - End users,
  - Etc.



# What is project management? Overview

## Risk Management:

Identify and analyze project risks

The coordinator has to:

- prepare alternative Activities/Tasks
- take action in due time



# What is project management? Overview

## Why projects fail?

- The goal of the project is not clear enough
- The project is not planned properly
- The resources are inadequate compared to the project planning
- Participants' rôle is not clear and overlap
- The project is not managed during its course
- The reporting is non-existent



# What is project management? Overview

## Tips for a successful project management:

- **Define clear objectives** and be sure these objectives are understood and shared by all participants (submission; kick off meeting)
- Manage the **project scope**
- **Identify the risks** and take appropriate actions
- **Decide** before/during the kick off meeting **how problems will be solved** (Consortium agreement, rules for a good management)
- **Plan, plan then plan** some more
- **Communicate** towards all participants and keep the team happy!



# What is project management? Overview

## Managing Costs, Meetings and reporting:

### ▪ **Costs**

Estimated & actual costs, variability during the course of the project

### ▪ **Contingencies**

Delays, unpredictable events (see risk analysis)

### ▪ **Meetings and Reporting**

- Kick off meeting
- Annual meeting
- Final meeting



## 1 - How to participate in FP7

# Structure of a proposal <sup>(3)</sup>

## Part B:

Section 1: Scientific and/or technical quality, relevant to the topics addressed by the call

- 1.1 Concept and objectives
- 1.2 Progress beyond the state of the art
- 1.3 S/T methodology and associated work plan



## Structure of a proposal (4)

### Part B:

#### Section 2: Implementation

2.1 Management structure and procedures

2.2 Individual participants

2.3 Consortium as a whole:

i) Subcontracting:

ii) Other countries: If a one or more of the participants requesting EU funding is based

2.4 Resources to be committed





Table 1.3 b: *Template - Deliverables List*

### List of Deliverables

Del. no. <sup>1</sup>	Deliverable name	WP no.	Nature <sup>2</sup>	Dissemination level <sup>3</sup>	Delivery date <sup>4</sup> (proj. month)



Table 1.3 c: *Template - Work package description*

### Work package description

Work package number		Start date or starting event:					
Work package title							
Activity type <sup>1</sup>							
Participant number							
Participant short name							
Person-months per participant							

Objectives

Description of work (possibly broken down into tasks) and role of partners

Deliverables (brief description) and month of delivery



*Table 1.3d Summary of staff effort*

A summary of the staff effort is useful for the evaluators. Please indicate in the table number of person months over the whole duration of the planned work, for each work package by each participant.

Identify the work-package leader for each WP by showing the relevant person-month figure in bold.

Partic. no.	Partic. short name	WP1	WP2	WP3	...	Total person months
1						
2						
3						
etc						
<b>Total</b>						



### *Table 1.3e Template - List of milestones*

Milestones are control points where decisions are needed with regard to the next stage of the project. For example, a milestone may occur when a major result has been achieved, if its successful attainment is a required for the next phase of work. Another example would be a point when the consortium must decide which of several technologies to adopt for further development.

Milestone number	Milestone name	Work package(s) involved	Expected date <sup>1</sup>	Means of verification <sup>2</sup>



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# Structure of a proposal <sup>(5)</sup>

## Part B:

### Section 3: Impact

3.1 Expected impacts listed in the work programme

3.2 Dissemination and/or exploitation of project results, and management of intellectual property

### Section 4: Ethical Issues



# Partner Search

- Via current project partners
- Via Cordis partner search
- Via EoI data base (beginning of FP6)
- Via NCPs' network as Ideal-IST partner search for ICT
- Via Commission events in your area
- Via current project data bases as CORDIS Projects
- Via brokerage events
- Etc.



# Partner Search

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CORDIS: Partners Service Home

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- Search for partners
- Email partners alert
- News
- Useful links
- Feedback

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The Partners Service is a free on-line service, tailor-made to help you to find the best research partners for your projects, either in the context of EU-funded Research and Development projects or within a broader search for technology-orientated partnerships. The service includes details on thousands of active partnership requests from companies, research institutions and universities across Europe and around the world.

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#### Are you looking for Partners?

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Last updated on: 2007-01-23

#### Highlights [RSS](#)

- [First FP7 calls published](#)
- [CORDIS gateway to FP7](#)
- [German Council Presidency Service](#)

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#### News

- [2007-01-26] [Brokerage event - bioconstructions and renewable energies](#)

**Bolzano, Italy**

- [2006-08-26] [Belgian FP7 launch](#)

**Brussels, Belgium**

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# Promote your research activity



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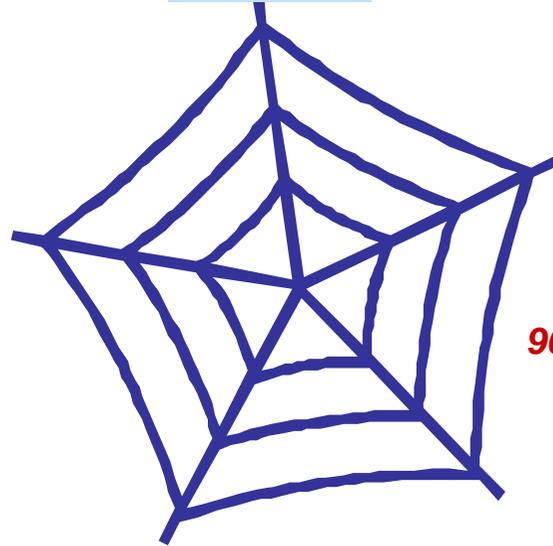
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# Information – Stay up-to-date

- EU research:  
<http://ec.europa.eu/research/>
- **Seventh Framework Programme:**  
[http://ec.europa.eu/research/future/index\\_en.cfm](http://ec.europa.eu/research/future/index_en.cfm)  
[http://cordis.europa.eu/fp7/home\\_en.html](http://cordis.europa.eu/fp7/home_en.html)
- Information on research programmes and projects:  
<http://cordis.europa.eu/>
- RTD info magazine:  
<http://ec.europa.eu/research/rtdinfo/>
- Information requests:  
[research@ec.europa.eu](mailto:research@ec.europa.eu)
- **National Contact Points:**  
[http://cordis.europa.eu/fp7/get-support\\_en.html](http://cordis.europa.eu/fp7/get-support_en.html)



# Information – Stay up-to-date



Manifstation de lancement du 7ème PCRD



**90 presentation – 45 hours in vidéo – In French**



# Спасибо